



RANK 2018	RANK 2017	Company	2018 North American (\$ millions)	% Growth Rate From Previous Year	SALES BREAKDOWN %						Percent Of Sales Derived From VA	Total NA Employees	Sales Per Employee (\$ thous.)
					Active Components	Passive Components	Electromechanical	Interconnect	Computer Products	Other			
1	1	Arrow Electronics Inc.	\$12,157.3	10.1%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	2	Avnet Inc. (1)	5,000.0	-2.0%	80	0	0	17 (2) (3)	3	0	60	4,347	\$1,150,218.5
3	3	Future Electronics (4)	4,737.0	10.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
4	4	Digi-Key Electronics	1,906.0	31.7%	45	25	16	14	0	0	N/A	3,908	487,717.5
5	5	TTI Inc.	1,430.0	22.2%	0	48	12	40	0	0	60	2,000	715,000.0
6	7	Mouser Electronics	861.0	35.6%	44	20	11	20	0	5	8	1,820	473,076.9
7	6	DAC	831.9	9.5%	0	0	16	84	0	0	N/A	N/A	N/A
8	8	Allied Electronics & Automation	630.0	21.6%	2	3	31	15	0	49	N/A	850	741,176.5
9	9	Sager Electronics	308.0	12.8%	0	9	30	25	0	36	29	367	839,237.1
10	10	Master Electronics	249.5	12.1%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	279	894,265.2
11	11	Bisco Industries, Inc.	193.4	25.8%	<1	20	40	20	1	18	13	465	415,914.0
12	12	PEI-Genesis	175.0	20.7%	0	0	0	100	0	0	99	490	357,142.9
13	13	The Powell Group	154.7	24.6%	0	0	14	86	0	0	12	213	726,291.1
14	14	Phoenix Electronics Corp.	133.0	14.7%	99	0	0	0	0	1	75	35	3,800,000.0
15	15	Electro Enterprises Inc.	118.1	18.9%	0	0	30	70	0	0	65	240	492,083.3
16	16	Hughes-Peters	110.0	10.6%	3	30	40	25	0	2	40	162	679,012.3
17	18	Flame Enterprises	97.0	6.6%	0	0	100	0	0	0	0	60	1,616,666.7
18	17	Steven Engineering, Inc.	83.2	-14.1%	0	0	35	35	7	23	23	123	676,422.8
19	20	RFMW Ltd.	77.0	6.9%	60	30	0	10	0	0	10	64	1,203,125.0
20	21	Richardson Electronics, Ltd.	69.3	2.7%	70	20	5	5	0	0	5	265	261,509.4
21	19	Waldom Electronics	66.9	4.7%	0	3	27	70	0	0	5	120	557,500.0
22	22	Marsh Electronics, Inc	62.5	18.6%	2	36	48	14	0	0	50	140	446,428.6
23	-	Edge Electronics Inc.	57.9	N/A	39	8	4	6	35	8	35	37	1,564,864.9
24	25	Symmetry Electronics Corp.	52.0	48.6%	98	0	0	0	2	0	10	53	981,132.1
25	23	SMD Inc.	45.8	16.2%	4	14	22	60	0	0	64	65	704,615.4
26	24	Component Distributors, Inc.	42.0	16.7%	75	8	2	7	0	8	1	55	763,636.4
27	28	NRC Electronics Inc.	38.0	-8.7%	5	65	20	10	0	0	60	35	1,085,714.3
28	27	Falcon Electronics Inc.	32.8	9.7%	96	0	3	0	1	0	15	18	1,822,222.2
29	31	HOB Custom Power (House of Batteries)	28.0	15.7%	0	0	0	0	0	100	80	110	254,545.5
30	32	Area 51 Electronics	26.0	18.2%	10	21	26	33	2	8	N/A	55	472,727.3
31T	34	Diverse Electronics	22.1	6.3%	22	28	12	19	0	19	21	42	526,190.5
31T	37	PUI Projections Unlimited Inc.	22.1	19.5%	15	40	34	11	0	0	65	33	669,697.0
33	35	Air Electro Inc.	21.8	5.8%	0	0	0	100	0	0	65	65	335,384.6
34	38	Kensington Electronics Inc.	20.2	11.6%	0	0	0	100	0	0	N/A	26	776,923.1
35T	45	Chip 1 Exchange	20.0	100.0%	55	25	8	5	2	5	N/A	35	571,428.6
35T	29	IBS Electronics Inc.	20.0	N/A	30	60 (5)	0	0	0	10	N/A	25	800,000.0
37	39	Sherburn Electronics Inc.	19.5	8.9%	10	9	30	32	19	0	55	20	975,000.0
38	36	Cumberland Electronics Strategic Supply Solutions (CE3S)	18.9	1.1%	10	10	20	20	10	30	75	40	472,500.0
39	40	Gopher Electronics Company	17.3	11.6%	0	10	60	30	0	0	28	50	346,000.0
40	41	Electronics Supply Co., Inc.	15.6	4.0%	1	1	3	0	5	90	30	29	537,931.0
41	43	Benchmark Connector Corp.	15.3	27.5%	0	0	0	100	0	0	90	45	340,000.0
42	42	Bluff City Electronics	13.8	9.5%	10	10	55	15	0	10	5	35	394,285.7
43	44	Fedco Electronics, Inc., DBA Fedco Batteries	10.7	-1.8%	2	0	0	0	0	98	60	39	274,359.0
44T	47	Electronic Connector Co. (ECCO)	8.3	10.7%	0	0	2	98	0	0	66	26	319,230.8
44T	-	PCX Inc.	8.3	43.1%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	19	436,842.1
46	46	Metuchen Capacitors Inc.	8.0	0.0%	0	40	40	20	0	0	0	20	400,000.0
47	48	URS Electronics	5.0	-18.0%	0	18	22	30	0	30	5	14	357,142.9

T Denotes tie

- (1) Includes Argentina, Brazil & Puerto Rico sales
- (2) Component breakdown based on FY2018 sales
- (3) Includes passives, electromechanical & other

- (4) EPSNews estimate
- (5) Includes interconnects & electromechanical

Sales figures are revenues from N. American nations only; include sales from all wholly/majority owned U.S. distribution operations
Source: EPSNews