

ECIA's TOP 50 AMERICAS AUTHORIZED DISTRIBUTORS - 2025

April 2026

The final tables of this report present the complete list of Top 50 Americas Authorized Distributors for 2025 along with Top 10 rankings for individual component categories, top sales growth, and top revenue per employee.

2025 Rank	2024 Rank	Company	2025 Americas Sales (\$ Thousands)	Growth 2025/2024 (Percent)	Share of Top 50 Total Sales (Percent)	Americas Sales Share of Worldwide (Percent)	Type*	Sales Breakdown by Percent								Total Americas Employees	Sales per Employee (\$ Millions)
								Semiconductor (Active)	Passive Component	Electro-Mechanical	Interconnect	Computer / Systems	Power & Battery	Other			
1	1	Arrow Electronics (2)	6,944,480	8.3	22.48	32.3	1	68.2	6.5	5.7	5.6	9.5	-	4.5	5,860	1.19	
2	2	Avnet (2)	5,406,509	-0.9	17.50	23.4	1	75.0	6.6	4.7	9.2	2.7	-	1.8	4,520	1.20	
3	3	TTI, Inc., Consolidated	4,800,000	10.7	15.54	57.1	2	17.0	26.0	13.0	36.0	2.0	4.0	2.0	5,058	0.95	
4	4	DigiKey	2,300,000	9.5	7.45	58.1	3	30.0	17.9	17.0	25.2	2.6	6.9	0.3	4,050	0.57	
5	5	Future. a WT Microelectronics company (1)	1,856,520	3.1	6.01	38.2	1	75.5	8.8	7.9	5.3	-	2.5	-	1,875	0.99	
6	6	WESCO	1,600,000	6.7	5.18	100.0	1	-	-	100.0	-	-	-	-	575	2.78	
7	7	RS Group	1,100,000	-5.0	3.56	32.0	3	1.0	1.0	38.0	13.0	2.0	9.0	36.0	1,660	0.66	
8	8	Hellmold Electronics	1,013,202	9.6	3.28	76.9	2	-	5.0	10.0	85.0	-	-	-	2,000	0.51	
9	9	AAR Corp	631,600	18.7	2.04	57.4	2	-	-	92.0	8.0	-	-	-	4,200	0.15	
10	10	WPG Americas (2)	620,000	20.4	2.01	1.9	2	80.0	-	-	-	5.0	10.0	5.0	90	6.89	
11	12	Master Electronics (1)	487,408	9.6	1.58	74.3	1	10.0	16.3	27.0	40.0	4.0	-	2.7	630	0.77	
12	11	Supreme Electronics (1)	482,260	-0.8	1.56	6.6	1	94.8	0.5	1.8	-	-	-	2.9	175	2.76	
13	14	Bisco Industries	428,000	19.4	1.39	95.5	1	1.0	20.0	40.0	20.0	1.0	2.0	16.0	645	0.66	
14	13	FDH Electronics	390,000	2.9	1.26	83.0	2	-	-	49.4	50.6	-	-	-	465	0.84	
15	15	Powell Electronics	318,000	13.4	1.03	91.4	1	-	-	11.0	89.0	-	-	-	260	1.22	
16	16	Macnica	291,640	7.0	0.94	4.4	1	81.8	-	-	-	-	18.2	-	90	3.24	
17	24	Brevan Electronics	270,000	244.8	0.87	100.0	1	30.0	20.0	20.0	5.0	17.0	3.0	5.0	83	3.25	
18	18	Galco Industrial Electronics (2)	180,000	24.1	0.58	100.0	1	1.1	11.9	11.1	7.2	0.9	0.1	67.7	240	0.75	
19	17	PEI-Genesis (1)	175,000	-1.7	0.57	70.0	1	-	-	-	100.0	-	-	-	330	0.53	
20	19	Hughes-Peters	115,000	1.8	0.37	100.0	1	3.0	24.0	45.0	20.0	-	8.0	-	140	0.82	
21	21	Marsh Electronics	103,000	7.1	0.33	99.0	1	1.0	35.0	29.0	6.0	-	7.0	22.0	166	0.62	
22	20	Flame Enterprises	100,000	0.0	0.32	94.3	2	-	-	100.0	-	-	-	-	58	1.72	
23	29	Falcon Electronics	88,320	42.5	0.29	96.0	2	90.0	10.0	-	-	-	-	-	28	3.15	
24	22	All Tech Electronics, Inc. (1)	87,350	2.4	0.28	100.0	2	92.0	4.0	4.0	-	-	-	-	35	2.50	
25	32	NASCO AEROSPACE & ELECTRONICS	85,545	61.2	0.28	100.0	1	15.0	5.0	25.0	35.0	10.0	5.0	5.0	37	2.31	
26	23	Steven Engineering (2)	84,406	5.9	0.27	89.4	2	-	-	36.0	36.0	5.0	1.5	21.5	115	0.73	
27	25	SIIX (1)	77,000	5.3	0.25	15.6	1	95.0	-	-	-	-	-	5.0	50	1.54	
28	30	Area51 Electronics	70,300	17.1	0.23	99.7	1	11.0	8.0	18.0	22.0	37.0	3.0	1.0	61	1.15	
29	27	Peerless Electronics (1)	68,000	8.3	0.22	100.0	1	4.3	3.3	76.4	8.0	-	-	8.0	105	0.65	
30	26	Richardson Electronics Ltd	67,585	2.5	0.22	41.7	2	67.0	8.0	8.0	4.0	-	10.0	3.0	276	0.24	
31	28	Ryoyo Ryosan (1)	58,507	-5.8	0.19	3.5	1	74.2	-	19.0	-	-	2.8	4.0	60	0.98	
32	40	Edge Electronics	52,086	77.3	0.17	93.2	2	10.0	1.0	1.0	1.0	64.0	1.0	22.0	30	1.74	
33	31	Rutronik Electronics Worldwide	52,000	-5.5	0.17	4.9	1	49.0	40.0	10.0	-	1.0	-	-	35	1.49	
34	34	EDOM Technology Co., Ltd.	46,004	-6.3	0.15	1.2	1	96.0	-	-	-	4.0	-	-	-	NA	-
35	35	Beyond Components (1)	44,000	7.3	0.14	100.0	1	4.1	3.6	75.1	7.3	-	-	9.9	70	0.63	
36	36	Nexty Electronics (1)	39,799	16.8	0.13	26.1	1	85.3	3.8	3.2	5.1	0.8	-	1.8	130	0.31	
37	33	Flip Electronics	36,900	-26.5	0.12	41.4	2	100.0	-	-	-	-	-	-	91	0.41	
38	39	Diverse Electronics	36,720	19.2	0.12	86.2	1	12.0	13.0	20.0	28.0	2.0	24.0	1.0	49	0.75	
39	37	CDM Electronics (1)	36,250	7.2	0.12	92.5	1	-	-	6.0	94.0	-	-	-	120	0.30	
40	41	Marsh Electronics (1)	29,300	6.2	0.09	100.0	2	-	-	-	100.0	-	-	-	35	0.84	
41	42	Sherburn Electronics (1)	28,900	7.0	0.09	100.0	2	11.0	18.0	36.0	26.0	9.0	-	-	11	2.63	
42	38	Ryoden (1)	27,000	-12.9	0.09	3.5	1	88.0	12.0	-	-	-	-	-	10	2.70	
43	43	NEP (1)	26,700	6.0	0.09	100.0	1	9.0	9.0	62.0	11.0	-	-	9.0	125	0.21	
44	44	World Micro Components / MIT Distributors (1)	26,400	5.6	0.09	91.8	2	51.0	12.0	9.0	12.0	-	10.0	6.0	45	0.59	
45	45	Bluff City Electronics	24,600	2.5	0.08	100.0	1	-	10.0	65.0	-	5.0	-	20.0	35	0.70	
46	47	Kensington Electronics Inc	21,350	9.9	0.07	98.8	1	-	92.0	-	6.0	-	-	2.0	24	0.89	
47	46	Benchmark Connector Corporation (1)	21,200	6.0	0.07	94.2	2	-	-	-	100.0	-	-	-	56	0.38	
48	48	PUI (Projection Unlimited, Inc.) (2)	14,701	4.2	0.05	91.8	2	12.0	20.5	55.5	12.0	-	-	-	27	0.54	
49	49	S.A.S. Dragon (1)	12,100	-6.2	0.04	0.4	1	90.0	4.1	5.5	-	-	-	0.4	10	1.21	
50	50	Transfer Multisort Elektronik (TME)	11,976	35.6	0.04	3.4	3	4.1	4.9	1.1	19.1	3.4	5.0	62.4	15	0.80	
TOTAL TOP 50			30,887,618	7.1	100.0	23.6		44.0	10.0	18.0	17.9	3.8	2.2	4.1	34,855	0.89	

*Type of Distributor: Broadline = 1; Specialized = 2; High Service / E-Catalog = 3

NOTES:
 (1) ECIA Estimate for Total North America Sales and Sales Breakdown
 (2) ECIA Estimate for Sales Breakdown

* TTI Consolidated includes: TTI, Mouser, Sager, RFMW, Symmetry