

The Top 50 Americas Authorized Distributors

The final tables of this report present the complete list of Top 50 Americas Authorized Distributors for 2024 along with Top 10 rankings for individual component categories, top sales growth, and top revenue per employee.

2024 Rank	2023 Rank	Company	2024 Americas Sales (\$ Thousands)	Growth 2023/2024 (%)	Share of Top 50 Total Sales (%)	Americas Sales Share of Worldwide (%)	Distributor Type*	Sales Breakdown by Percent							Total Americas Employees	Sales per Employee (\$ Millions)
								Semiconductor (Active)	Passive Component	Electro-Mechanical	Interconnect	Computer/Systems	Power & Battery	Other		
1	1	Arrow Electronics, Inc. ⁽²⁾	6,411,701	-19.4	22.52	32.1	1	71.0	6.9	5.2	5.4	7.0	-	4.5	5,850	1.10
2	2	Avnet ⁽²⁾	5,456,682	-17.5	19.17	24.3	1	75.2	5.9	3.9	8.0	3.0	-	4.0	4,700	1.16
3	3	TTI, Inc., Consolidated*	4,335,000	-2.4	15.23	55.2	2	17.0	28.0	11.0	36.0	2.0	5.0	1.0	5,000	0.87
4	4	DigiKey	2,100,000	-12.5	7.38	60.0	3	31.1	19.2	16.0	23.4	2.8	7.2	0.3	4,030	0.52
5	5	Future, a WT Microelectronics company ⁽¹⁾	1,800,000	-10.0	6.32	37.9	1	74.9	9.0	8.0	5.3	-	2.8	-	1,875	0.96
6	6	WESCO	1,600,000	0.6	5.62	100.0	1	-	-	80.0	10.0	-	10.0	-	700	2.29
7	7	RS Group	1,100,000	0.0	3.86	31.1	1	1.0	1.0	35.0	16.0	2.0	12.0	33.0	1,650	0.67
8	8	Heilind Electronics	924,824	-0.8	3.25	80.7	2	-	5.0	10.0	85.0	-	-	-	1,340	0.69
9	10	WPG Americas Inc.	515,000	30.4	1.81	1.9	2	75.0	-	-	-	5.0	15.0	5.0	90	5.72
10	9	Master Electronics ⁽¹⁾	444,750	10.6	1.56	75.0	1	10.5	16.9	26.1	39.0	4.7	-	2.8	500	0.89
11	11	FDH Electronics	379,000	8.1	1.33	89.6	2	-	-	49.1	50.9	-	-	-	675	0.56
12	12	Bisco Industries	358,400	13.3	1.26	95.4	1	1.0	20.0	40.0	20.0	1.0	2.0	16.0	580	0.62
13	13	Nexty Electronics ⁽¹⁾	307,580	7.9	1.08	6.5	1	85.0	4.0	3.0	5.0	1.0	-	2.0	130	2.37
14	15	Supreme Electronics ⁽¹⁾	295,181	22.5	1.04	4.0	1	96.2	0.9	2.9	-	-	-	-	175	1.69
15	14	Powell Electronics	280,357	8.9	0.98	93.2	1	-	-	11.0	89.0	-	-	-	242	1.16
16	16	Macnica	274,365	34.1	0.96	4.8	1	99.7	-	-	-	-	-	0.3	108	2.54
17	18	PEI-Genesis ⁽¹⁾	177,937	-5.4	0.63	64.4	1	-	-	-	100.0	-	-	-	330	0.54
18	17	Galco Industrial Electronics	168,286	-11.0	0.59	100.0	2	1.0	12.0	11.0	7.0	1.0	-	68.0	232	0.73
19	20	Hughes-Peters	113,000	-6.6	0.40	100.0	1	3.0	25.0	45.0	25.0	-	-	2.0	160	0.71
20	19	Richardson Electronics ⁽¹⁾	103,510	-26.6	0.36	51.0	2	69.0	12.0	1.0	4.0	-	5.0	9.0	350	0.30
21	21	Flame Enterprises	100,000	2.0	0.35	83.3	2	-	-	98.0	2.0	-	-	-	62	1.61
22	23	Marsh Electronics	98,466	15.8	0.35	100.0	1	0.3	39.5	24.9	6.1	-	4.7	24.5	138	0.71
23	25	All Tech Electronics, Inc.	85,310	15.4	0.30	100.0	2	90.0	5.0	5.0	-	-	-	-	35	2.44
24	22	Steven Engineering	79,736	-11.5	0.28	90.0	2	-	-	35.0	35.0	7.0	2.0	21.0	119	0.67
25	26	Brevan Electronics	78,300	8.0	0.28	100.0	1	30.0	35.0	20.0	5.0	2.0	3.0	5.0	63	1.24
26	24	SIIX ⁽¹⁾	73,133	-8.6	0.26	9.5	1	95.0	-	-	-	-	-	5.0	60	1.22
27	27	Peerless Electronics ⁽¹⁾	62,800	3.0	0.22	100.0	1	4.5	3.5	75.2	7.8	-	-	9.0	105	0.60
28	31	Falcon Electronics	62,000	33.3	0.22	98.9	2	100.0	-	-	-	-	-	-	19	3.26
29	29	Flip Electronics	57,200	4.2	0.20	59.2	2	100.0	-	-	-	-	-	-	88	0.65
30	28	Area51 Electronics	55,768	-7.1	0.20	99.2	1	4.0	17.0	32.0	19.0	5.0	1.0	22.0	61	0.91
31	30	Rutronik Elektronische Bauelemente GmbH	55,000	10.0	0.19	5.1	1	50.0	41.0	7.0	-	2.0	-	-	50	1.10
32	35	NASCO AEROSPACE & ELECTRONICS	53,074	41.8	0.19	100.0	1	25.0	5.0	25.0	25.0	10.0	5.0	5.0	29	1.83
33	32	EDOM Technology Co., Ltd.	49,082	12.8	0.17	1.4	1	100.0	-	-	-	-	-	-	-	NA
34	33	Beyond Components ⁽¹⁾	41,000	4.1	0.14	100.0	1	4.2	3.8	74.8	7.2	-	-	10.0	70	0.59
35	34	Edge Electronics, Inc. ⁽¹⁾	40,000	2.3	0.14	85.6	1	52.4	1.8	1.0	1.8	21.0	3.0	19.0	35	1.14
36	36	CDM Electronics ⁽¹⁾	33,800	5.3	0.12	92.3	1	-	-	6.0	94.0	-	-	-	120	0.28
37	37	Diverse Electronics	30,800	-2.5	0.11	87.0	1	15.0	12.0	18.0	30.0	2.0	22.0	1.0	45	0.68
38	39	March Electronics ⁽¹⁾	27,600	4.9	0.10	100.0	2	-	-	-	100.0	-	-	-	35	0.79
39	40	Sherburn Electronics ⁽¹⁾	27,000	3.8	0.09	100.0	2	10.0	20.0	35.0	25.0	10.0	-	-	11	2.45
40	41	NEP Electronics ⁽¹⁾	25,200	2.9	0.09	100.0	1	10.0	10.0	60.0	10.0	-	-	10.0	125	0.20
41	42	World Micro Components / MIT Distributors ⁽¹⁾	25,000	4.2	0.09	91.9	2	50.0	14.0	8.0	11.0	-	10.0	7.0	45	0.56
42	44	Bluff City Electronics	24,000	14.3	0.08	100.0	1	5.0	10.0	70.0	-	5.0	-	10.0	35	0.69
43	43	Microwave Components LLC	23,775	12.7	0.08	97.1	2	-	4.2	8.4	87.4	-	-	-	25	0.95
44	38	Ryoden ⁽¹⁾	22,110	-19.0	0.08	2.2	1	87.6	12.4	-	-	-	-	-	10	2.21
45	45	Benchmark Connector Corporation ⁽¹⁾	20,000	8.1	0.07	94.7	2	-	-	-	100.0	-	-	-	56	0.36
46	46	Kensington Electronics Inc	19,420	-2.9	0.07	97.9	1	-	93.0	-	5.0	-	-	2.0	24	0.81
47	48	S.A.S. Dragon ⁽¹⁾	17,686	12.6	0.06	0.5	1	90.0	4.1	5.5	-	-	-	0.4	10	1.78
48	47	Projections Unlimited, Inc. (PUI)	14,106	-21.2	0.05	91.4	1	13.0	22.0	54.0	11.0	-	-	-	30	0.47
49	49	Inductors Inc ⁽¹⁾	12,980	6.8	0.05	90.1	2	4.0	95.0	1.0	-	-	-	-	16	0.81
50	50	Transfer Multisort Elektronik (TME)	8,745	4.9	0.03	2.9	3	5.4	4.9	9.2	19.3	2.0	3.0	56.3	10	0.87
TOTAL TOP 50			28,468,663	-9.3	100.00	23.0		46.4	10.5	14.7	18.2	3.0	2.9	4.4	30,248	0.94

*Type of Distributor: 1 = Broadline; 2 = Specialized; 3 = High Service/E-Catalog

Notes: ⁽¹⁾ ECIA Estimate for Total North America Sales and Sales Breakdown ⁽²⁾ ECIA Estimate for Sales Breakdown ⁽³⁾ ECIA Estimate for Total North America Sales

*TTI Consolidated includes: TTI, Mouser, Sager, RFMW & Symmetry