

*Type of Distributor: 1 = Broadline; 2 = Specialized;
3 = High Service/E-Catalog | (1) ECIA Estimate
for Total North America Sales and Sales Breakdown
| (2) ECIA Estimate for Sales Breakdown | (3)
ECIA Estimate for Total North America Sales

Top 50 Americas authorized distributors

Rank 2021	Rank 2020	Company	2021 Americas Sales (\$ Thousands)	Growth 2021/2020 (%)	Share of Top 50 Total Sales (%)	Americas Share of Worldwide Sales (%)	Type*	Sales Breakdown by Percent								Total Americas Employees	Sales per Employee (\$ Millions)
								Semiconductor (Active)	Passive Component	Electro- Mechanical	Interconnect	Computer/ Systems	Power & Battery	Other			
1	1	Arrow Electronics (2)	7,827,866	26.6	28.53	29.7	1	80.0	3.0	2.2	7.8	5.0	-	2.0	6,100	1.28	
2	2	Avnet (Includes Farnell) (2)	5,005,733	7.4	18.25	23.2	1	75.0	4.6	3.2	11.2	2.5	0.5	3.0	3,967	1.26	
3	4	Digi-Key Electronics (2)	2,585,000	52.0	9.42	54.8	3	43.3	15.1	16.4	18.7	0.8	4.4	1.3	4,200	0.62	
4	3	Future Electronics (1)	2,480,000	24.0	9.04	38.9	1	75.0	6.2	4.8	14.0	-	-	-	2,725	0.91	
5	5	TTI	1,760,000	20.5	6.42	51.7	2	-	49.0	6.0	45.0	-	-	-	3,475	0.51	
6	6	Mouser Electronics	1,382,700	46.7	5.04	42.3	3	43.0	19.0	11.0	21.0	-	4.0	2.0	2,028	0.68	
7	7	DAC / Heilind	948,900	19.2	3.46	79.5	2	-	-	16.2	83.8	-	-	-	700	1.36	
8	8	Allied Electronics/RS Components	672,000	0.3	2.45	25.8	3	1.9	1.8	21.4	15.6	10.2	11.0	38.1	1,000	0.67	
9	9	Sager Electronics	381,000	21.7	1.39	100.0	2	-	-	34.0	25.0	-	32.0	9.0	401	0.95	
10	12	Master Electronics (1)	368,000	29.1	1.34	68.4	1	73.0	4.0	6.0	9.0	5.0	-	3.0	490	0.75	
11	10	SIIX (1)	337,479	14.1	1.23	20.0	1	95.0	-	-	-	-	-	5.0	60	5.62	
12	13	Carlton-Bates	322,485	16.3	1.18	100.0	1	-	-	75.0	20.0	-	5.0	-	300	1.07	
13	11	Nexty Electronics (Toyota Tsusho +Tomen) (1)	322,023	9.9	1.17	6.5	1	85.0	4.0	3.0	5.0	1.0	-	2.0	130	2.48	
14	15	WPG Americas	290,000	44.7	1.06	1.0	2	75.0	-	-	-	5.0	20.0	-	110	2.64	
15	14	Bisco Industries	240,000	9.7	0.87	95.0	1	1.0	20.0	40.0	20.0	1.0	2.0	16.0	505	0.48	
16	16	Powell Electronics	205,424	5.8	0.75	89.6	1	-	-	7.0	93.0	-	-	-	224	0.92	
17	17	PEI-Genesis (3)	182,278	1.3	0.66	61.5	1	-	-	-	100.0	-	-	-	330	0.55	
18	19	Macnica	165,248	21.1	0.60	2.8	1	81.0	-	7.0	-	-	8.0	4.0	87	1.90	
19	22	RFMW	154,000	28.3	0.56	62.1	2	55.0	30.0	-	14.0	-	-	1.0	55	2.80	
20	21	Supreme Electronics (1)	151,853	24.5	0.55	2.0	1	75.0	7.2	5.1	12.7	-	-	-	170	0.89	
21	23	Galco (2)	146,000	21.7	0.53	97.3	1	6.0	8.0	10.0	7.0	19.0	-	50.0	200	0.73	
22	18	Electro Enterprises, Inc.	140,832	3.2	0.51	85.0	1	-	-	30.0	70.0	-	-	-	310	0.45	
23	20	BJG Electronics Group	119,400	-3.4	0.44	96.0	2	-	-	9.0	88.0	-	-	3.0	334	0.36	
24	24	Hughes Peters	99,100	10.1	0.36	100.0	1	3.0	30.0	40.0	25.0	-	-	2.0	160	0.62	
25	27	Steven Engineering	97,530	29.9	0.36	91.7	2	-	-	35.0	35.0	7.0	2.0	21.0	126	0.77	
26	25	Richardson Electronics Ltd	97,513	25.9	0.36	46.9	2	65.0	15.0	1.0	4.0	-	5.0	10.0	305	0.32	
27	26	Flame Enterprises	76,300	-1.3	0.28	64.7	2	-	-	100.0	-	-	-	-	58	1.32	
28	30	Symmetry Electronics	75,000	36.4	0.27	83.3	2	96.0	-	-	-	2.0	2.0	-	80	0.94	
29	29	Marsh Electronics	73,570	25.8	0.27	100.0	1	3.1	11.2	41.7	6.5	0.4	4.6	32.5	120	0.61	
30	37	EDOM Technology	69,613	81.6	0.25	1.8	1	100.0	-	-	-	-	-	-	20	3.48	
31	28	Peerless Electronics (1)	69,230	-3.1	0.25	100.0	1	4.0	4.0	75.0	8.0	-	-	9.0	105	0.66	
32	33	SMD	48,500	14.1	0.18	96.8	2	4.0	22.0	3.0	70.0	-	1.0	-	58	0.84	
33	35	S.A.S. Dragon (1)	48,400	22.4	0.18	1.0	1	82.0	8.0	10.0	-	-	-	-	15	3.23	
34	31	Area51 Electronics	47,207	1.3	0.17	96.3	1	22.8	28.0	21.4	14.4	2.8	0.8	9.8	67	0.70	
35	34	World Micro Components / MIT Distributors (1)	44,469	11.3	0.16	90.0	2	50.0	14.0	8.0	11.0	-	10.0	7.0	45	0.99	
36	38	Brevan Electronics	44,200	37.7	0.16	100.0	1	45.0	25.0	15.0	7.0	2.0	-	6.0	49	0.90	
37	44	Flip Electronics	41,900	96.7	0.15	56.2	2	100.0	-	-	-	-	-	-	59	0.71	
38	36	Falcon Electronics	40,000	3.9	0.15	98.3	2	97.7	-	2.3	-	-	-	-	18	2.22	
39	32	Edge Electronics, Inc.	39,927	-13.6	0.15	100.0	2	52.0	2.0	1.0	2.0	21.0	3.0	19.0	34	1.17	
40	39	Diverse Electronics	33,900	28.9	0.12	82.9	1	5.0	21.0	30.0	15.0	10.0	9.0	10.0	49	0.69	
41	41	NASCO Aerospace & Electronics	30,173	20.7	0.11	100.0	1	20.0	5.0	30.0	30.0	10.0	5.0	-	25	1.21	
42	40	Ryoden (1)	28,348	11.8	0.10	2.4	1	87.6	12.4	-	-	-	-	-	10	2.83	
43	43	Bluff City Electronics	22,000	-3.1	0.08	100.0	1	10.0	10.0	65.0	5.0	-	-	10.0	35	0.63	
43	45	Sherburn Electronics	22,000	15.8	0.08	100.0	2	15.0	10.0	25.0	25.0	15.0	10.0	-	11	2.00	
45	49	Microwave Components LLC	19,000	11.8	0.07	90.5	2	-	-	-	100.0	-	-	-	25	0.76	
46	46	Kensington Electronics	18,895	1.5	0.07	92.2	1	-	95.0	-	4.0	-	-	1.0	29	0.65	
47	47	Projections Unlimited, Inc. (PUI)	18,810	3.4	0.07	91.3	1	15.0	24.0	48.0	12.0	-	1.0	-	33	0.57	
48	48	Benchmark Connector Corporation	16,000	-6.2	0.06	95.2	2	-	-	-	100.0	-	-	-	45	0.36	
49	50	Inductors Inc (1)	14,751	13.0	0.05	90.0	2	4.0	95.0	1.0	-	-	-	-	42	0.35	
50	42	PCX	11,047	-51.4	0.04	100.0	1	25.0	25.0	20.0	10.0	-	-	20.0	30	0.37	