

ECIA Top 50 Global Authorized Distributors Report 2025

Rank 2024	Rank 2023	Company	Type*	Headquarters	2024 Worldwide (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)	Sales Share by Region (Percent)		
								Americas	EMEA	Asia
1	3	WPG	1	Taiwan	27,473.2	27.4	14.56	1.0	0.1	98.9
2	4	WT Microelectronics	1	Taiwan	26,052.0	36.4	13.80	0.0	0.0	100.0
3	1	Avnet (1)	1	USA	22,484.5	(12.1)	11.91	24.3	32.1	43.6
4	2	Arrow Electronics, Inc.	1	USA	19,983.3	(21.4)	10.59	32.1	28.3	39.7
5	5	TTI Consolidated (2)	2	USA	7,860.0	(0.5)	4.16	55.2	28.3	16.5
6	8	Supreme Electronics	1	Taiwan	7,385.2	51.1	3.91	6.6	0.0	93.4
7	9	CECport	1	China	6,771.4	38.7	3.59	0.0	0.0	100.0
8	6	Macnica	1	Japan	5,717.9	(17.7)	3.03	4.8	1.6	93.6
9	7	Future Electronics	1	Canada	4,750.0	(8.0)	2.52	37.9	26.8	35.3
10	10	Nexxy Electronics (3)	1	Japan	4,100.0	(9.9)	2.17	6.5	4.5	89.0
11	12	RS Group	1	U.K.	3,729.7	0.8	1.98	31.0	61.5	7.4
12	15	S.A.S. Dragon	1	China	3,529.7	24.0	1.87	0.4	0.0	99.6
13	13	EDOM Technology	1	Taiwan	3,526.0	2.8	1.87	1.4	0.4	98.2
14	11	Digi-Key	3	USA	3,500.0	(15.6)	1.85	60.0	24.3	15.7
15	23	Shannon Semi	1	China	3,381.0	112.1	1.79	0.0	0.0	100.0
16	14	Restar Group (4)	2	Japan	3,155.8	(2.7)	1.67	0.1	0.0	99.9
17	17	WeiKeng	1	Taiwan	2,794.3	22.8	1.48	0.0	0.0	100.0
18	18	Techtronics 泰科源	1	China	2,250.0	(0.4)	1.19	0.0	0.0	100.0
19	19	Ryoyo Ryosan	1	Japan	2,167.0	8.9	1.15	3.8	0.0	96.2
20	16	Kanematsu	2	Japan	2,109.0	(16.9)	1.12	0.0	0.0	100.0
21	22	WISEWHEEL / Shenzhen Weishixin Electronics 唯时信	2	China	1,700.0	4.3	0.90	0.0	0.0	100.0
22	29	Wesco	1	USA	1,590.0	29.9	0.84	100.0	0.0	0.0
23	25	Gain Hero / Xinlei Electronics 蓝源实业	1	China	1,450.0	5.1	0.77	0.0	0.0	100.0
24	26	IngDan Innovation (Cogobuy.com 科通芯城)	1	China	1,411.0	12.5	0.75	0.0	0.0	100.0
25	21	Marubun	2	Japan	1,378.9	(20.1)	0.73	0.4	0.3	99.3
26	20	Alltek Technology Corp	1	Taiwan	1,314.2	(26.9)	0.70	0.0	0.0	100.0
27	32	SaMT	2	South Korea	1,272.5	29.1	0.67	0.0	0.0	100.0
28	30	SUNRAY Electronics 新蕾科技	1	China	1,170.1	0.9	0.62	0.0	0.0	100.0
29	28	Heilind Electronics	2	USA	1,146.4	(6.9)	0.61	80.7	5.6	13.7
30	31	Zenitron	4	Taiwan	1,135.4	8.6	0.60	0.0	0.0	100.0
31	35	Wuhan P&S Information Technology 力源信息	1	China	1,089.5	29.5	0.58	0.0	0.0	100.0
32	24	Rutronik	1	Germany	1,070.0	(25.8)	0.57	5.1	79.9	15.0
33	36	Best of Best Holdings 好上好控股 (5)	1	China	1,007.6	23.2	0.53	0.0	0.0	100.0
34	33	Xiamen Holder Electronics 信和达	4	China	925.0	(3.6)	0.49	0.0	0.0	100.0
35	27	Ryoden	1	Japan	868.8	(30.3)	0.46	3.6	1.6	94.8
36	38	Nanjing Sunlord Electronics 南京商络	2	China	839.1	28.6	0.44	0.0	0.0	100.0
37	34	SIIX	1	Japan	769.8	(9.9)	0.41	9.5	4.5	86.0
38	37	Smart-Core Holdings 芯智控股	1	China	595.9	(17.8)	0.32	0.0	0.0	100.0
39	40	Master Electronics	1	USA	593.0	10.0	0.31	75.0	0.0	25.0
40	39	ROAD WELL 路必康	1	China	560.0	(8.2)	0.30	0.0	0.0	100.0
41	41	YITOA / Yingtang Intelligent Control 英唐智控	2	China	558.6	6.2	0.30	0.0	0.0	100.0
42	42	Serial Microelectronics	1	Singapore	519.4	4.0	0.28	0.0	0.0	100.0
43	44	Allcore Group / Quanxin Technology Group	1	China	505.0	9.3	0.27	0.0	0.0	100.0
44	43	Shenzhen Huaxinke Technology (HXK) 华信科	1	China	440.0	(9.3)	0.23	0.0	0.0	100.0
45	45	FDH Electronics	2	USA	423.0	7.4	0.22	89.6	5.8	4.6
46	47	Upstar Technology 博思达	2	China	380.0	7.0	0.20	0.0	0.0	100.0
47	48	bisco industries	1	USA	375.8	13.3	0.20	95.4	0.8	3.8
48	46	Glorison 荣采集团	2	China	335.0	(6.9)	0.18	0.0	0.0	100.0
49	49	Transfer Multisort Elektronik (TME)	3	Poland	302.3	(4.5)	0.16	2.9	92.7	4.4
50	50	Powell Electronics	1	USA	300.7	4.8	0.16	93.2	4.1	2.7
TOTAL					188,746.9	4.8	100.00	14.2	11.2	74.6

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Sales Share by Component (Percent)

	Semiconductor (Active)	Passive Component	Electro-Mechanical	Interconnect	Computer / Systems	Power & Batteries	Other	Offer design services?	Website allows purchase of parts?
	96.4	0.3	0.4	0.5	0.2	2.1	0.1	Y	Y
	100.0	-	-	-	-	-	-	Y	Y
	80.2	5.1	4.4	6.3	2.1	0.5	1.4	Y	Y
	76.0	3.8	3.5	8.7	4.0	1.0	3.0	Y	Y
	20.8	31.3	9.0	32.0	2.4	3.7	0.8	Y	Y
	92.8	3.6	-	-	-	-	3.6	N	N
	98.7	0.5	-	0.4	-	-	0.4	Y	Y
	96.5	-	-	-	-	3.5	-	Y	Y
	72.0	8.0	8.0	8.2	1.0	2.8	-	Y	Y
	83.2	4.4	3.6	5.8	1.0	-	2.0	Y	Y
	1.8	2.1	26.8	14.1	1.0	4.9	49.4	Y	Y
	85.5	5.8	8.0	-	-	-	0.7	Y	N
	98.1	-	-	-	1.9	-	-	Y	Y
	34.6	20.7	13.3	21.5	3.2	6.5	0.2	N	Y
	100.0	-	-	-	-	-	-	N	N
	46.5	1.0	18.0	17.0	4.0	5.0	8.5	N	Y
	95.7	2.0	-	2.3	-	-	-	Y	N
	95.0	5.0	-	-	-	-	-	Y	Y
	74.2	-	19.0	-	-	2.8	4.0	Y	N
	75.3	5.5	9.3	7.4	-	-	2.5	Y	N
	42.0	18.0	9.5	22.0	3.0	-	5.5	Y	Y
	-	-	70.0	10.0	-	-	20.0	Y	Y
	80.0	1.8	-	0.7	11.0	-	6.5	Y	N
	95.0	5.0	-	-	-	-	-	N	N
	100.0	-	-	-	-	-	-	Y	N
	100.0	-	-	-	-	-	-	Y	N
	29.0	17.0	24.0	28.0	2.0	-	-	N	Y
	80.0	-	-	-	-	-	20.0	N	N
	-	5.0	10.0	85.0	-	-	-	Y	Y
	100.0	-	-	-	-	-	-	N	Y
	95.5	3.5	-	1.0	-	-	-	Y	N
	52.3	28.2	11.0	-	8.5	-	-	Y	N
	68.5	5.7	7.2	6.1	3.5	-	9.0	Y	Y
	5.0	69.0	13.0	9.0	3.0	-	1.0	Y	N
	87.6	12.4	-	-	-	-	-	N	N
	57.0	42.8	-	0.2	-	-	-	Y	N
	95.0	-	-	-	-	-	5.0	Y	N
	100.0	-	-	-	-	-	-	Y	Y
	10.5	16.9	26.1	39.0	4.7	-	2.8	Y	Y
	66.0	6.0	10.0	13.0	-	-	5.0	Y	N
	94.0	6.0	-	-	-	-	-	N	N
	87.2	3.0	5.0	2.8	-	-	2.0	N	Y
	83.0	5.0	3.0	2.0	-	-	7.0	Y	N
	60.0	25.0	7.0	8.0	-	-	-	Y	Y
	-	-	49.9	50.1	-	-	-	Y	Y
	85.0	7.0	-	8.0	-	-	-	Y	N
	1.0	20.0	40.0	20.0	1.0	2.0	16.0	Y	Y
	20.0	80.0	-	-	-	-	-	N	Y
	9.1	7.9	8.9	15.6	0.9	8.7	48.8	N	Y
	-	-	10.0	90.0	-	-	-	Y	Y
	79.3	5.0	4.6	6.1	1.3	1.2	2.6		

Top 50 Worldwide Authorized Distributors

The final tables of this report present the complete list of Top 50 Worldwide Authorized Distributors for 2024, along with Top 10 rankings for individual component categories and top sales growth. Revenues for the Top 50 distributors are presented for eight Asian countries that drive a large share of global electronics equipment production: Mainland China/Hong Kong, Taiwan, Japan, Malaysia/Singapore, India, South Korea, Vietnam, and Australia/New Zealand. Continuing its historic dominance,

China accounted for 62.0% of 2024 Asian revenues. The next largest country markets are Taiwan with 11.5% share and Japan with 9.4% share in 2024. The size of the emerging India and Vietnam distribution markets is a common question. Based on the research for this report, the top 50 distributors account for \$5.9 B in India and \$4.1 B in Vietnam in 2024, a continuation of their strong revenue growth.

Average exchange rates used to convert to a common US dollar basis

Currency	2019	2020	2021	2022	2023	2024
Chinese Yuan (¥)	6.904	6.898	6.452	6.725	7.067	7.179
Hong Kong Dollar (HK\$)	7.836	7.756	7.770	7.831	7.819	7.800
Taiwan Dollar (NT\$)	30.892	29.454	27.916	29.762	31.133	32.051
Japanese Yen (¥)	109.02	106.78	109.78	131.37	140.52	151.52
Korean Won (₩)	1,165.7	1,179.2	1,145.1	1,292.2	1,305.4	1,362.4

*Type of Distributor: 1 = Broadline; 2 = Specialized; 3 = High Service/E-Catalog; 4 = Limited Line

- (1) Avnet includes Farnell
- (2) TTI includes Mouser, Sager, RFMW, Symmetry
- (3) Nexty Electronics includes Toyota Tsusho and Tomen
- (4) Restar Group includes UKC Electronics and Restar Electronics
- (5) Best of Best Holdings includes Honestar & AsiaCom Technology Alliance

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